

SEMINAR

Divorce Law: MCLE BasicsPlus!®

Take control of your divorce practice!

If you want to launch a successful divorce practice, here's your chance. In this popular BasicsPlus!® program, the best divorce counsel in Massachusetts provide demonstrations, interactive dialogue and information-packed lectures—all designed to teach you the fundamental skills critical to representing your clients. This two-day immersion features hours of training; even your lunch breaks are learning experiences—dine with the top-notch faculty, chat one-on-one, get your questions answered—your lunch is on MCLE!

Begin with a fast-moving presentation of core concepts, statutory authority, significant cases, and a review of procedural rules you need to know to navigate divorce litigation. Then it's time for live demos on conducting client interviews, preparing financial statements, arguing motions before a judge, and negotiating and settling the terms of separation agreements to obtain the very best outcome for your client. Your takeaways from this extraordinary two-day experience? New procedural and strategic knowledge, new understanding of divorce law, and a new confidence to jumpstart your career as a divorce lawyer.

You will learn...

- How to establish and maintain a solid working relationship with your client
- What it takes to make your practice impeccably professional, civil, and ethical
- How to conduct an exhaustive intake and critically assess your client's end game and chances for success
- How to negotiate the most advantageous custody and visitation arrangement for your client
- What tax consequences to anticipate in the division of assets, and how to know when to call in an expert

Special interactive sessions

- Fee Arrangements, Jurisdiction and Venue Issues, Effective, Economical Case Management, Client Billing and How to Collect Your Fees
- The Financial Statement, The Mandatory Disclosure of Documents, Asset-Related Restraining Orders to Protect Your Client's Financial Wellbeing
- Getting Your Client Relief with Temporary Orders, Gleaning Facts Through Well-Conducted Depositions, Interacting Successfully with Probation Officers of the Probate and Family Court
- Negotiating Optimal Settlements and Managing Clients and Opposing Counsel in Four-Way Conferences, Working Ethically and Productively with the Pro-Se Opponent

Faculty

Steven E. Gurdin, Esq., *Fitch Law Partners LLP, Boston, Cochair*
Nancy G. O'Donnell, Esq., *Verrill Dana LLP, Boston, Cochair*
Richard C. Abati, Esq., *Office of the Bar Counsel, Commonwealth of Massachusetts*
Jessica Grassia, *Assistant Chief Probation Officer, Essex Probate and Family Court, Commonwealth of Massachusetts*
Carlos A. Maycotte, Esq., *Fitch Law Partners LLP, Boston*
Hon. Gregory V. Roach, *Massachusetts Probate and Family Court (Ret.), Concord*
Nan M. Sauer, Esq., *Roberts & Sauer LLP, Burlington*



Subscribe to the MCLE OnlinePass®
for instant access to this program and everything else MCLE offers online—Plus 1 FREE in-person program at MCLE. Learn more at www.mcle.org

Dates & Locations

BOSTON

Thursday, February 27, &
Friday, February 28, 2020
9:30 am–4:30 pm

MCLE Conference Center,
10 Winter Place, via Winter Street
Program Number: 2200141P01

LIVE WEBCAST

Thursday, February 27, &
Friday, February 28, 2020
9:30 am–4:30 pm

Register at www.mcle.org
Program Number: 2200141WBC

RECORDED WEBCAST

Thursday, March 12, &
Friday, March 13, 2020
9:30 am–4:30 pm

Register at www.mcle.org
Program Number: 2200141RBC

Tuition *(includes written materials)*

- \$275
- \$247.50 MCLE Sponsor Members
- \$206.25 New Lawyers admitted to law practice after 2017, Pending Admittees, Law Students, and Paralegals

Materials

The materials for this program include *Massachusetts Family Law Sourcebook & Citorator 2019*, in addition to MCLE's *Massachusetts Divorce Law Practice Manual*, which can be downloaded via the link emailed to you. Attend in person to get print copies.

Also, there is no need to take extensive notes. Two weeks after the live seminar, all registrants receive a link to a written verbatim transcript of this program.

Can't Attend?

View the webcast—live or later, or download the mp3 recording at www.mcle.org

Listen to the Audio CD
Available after Friday, March 13

- \$165
- \$148.50 MCLE Sponsor Members
- \$123.75 New Lawyers admitted after 2017

**Earn up to 12 CLE credits
including up to 1 ethics credit**

Choose from 5 easy ways to register and order!

Reference # 20-020

- ▶ **ONLINE** enter your credit card order at www.mcle.org.
- ▶ **MAIL** this order form with payment to MCLE, Inc., Ten Winter Place, Boston, MA 02108-4751.
- ▶ **FAX** your credit card order 24 hours a day to 617-482-9498.
- ▶ **CALL IN** your credit card order to 800-966-6253, Monday - Friday, 8:30 a.m. - 5:30 p.m.
- ▶ **WALK UP** on the day of the program or **DROP IN** to MCLE's bookstore, Monday - Friday, 8:30 a.m. - 5:30 p.m.

1 CUSTOMER INFORMATION

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MCLE

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Policies and Information

Register early!

For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes all written materials unless otherwise noted, program instruction, and refreshment breaks. Lunch may be enjoyed on your own.

To reserve seating and gain access to online materials, please register in advance of the program.


Upon registration, MCLE will e-mail a confirmation. Please check in with the registrar on the day of the program.

Walk-in registrants are welcome, with the exception of limited enrollment programs. Please call us to confirm space availability and schedule.

We accept cash, checks, MasterCard, Visa, American Express, and Discover.

Need special assistance?

If you are a person with a disability or special needs, please let us know in advance so that we can make your visit as convenient and comfortable as possible. Call Customer Service at 800-966-6253 to make arrangements.

For your convenience, MCLE also offers closed captioning  and written transcripts of all recorded webcast programs, available to you online two weeks after the program date.

Mandatory CLE credits

Individual attorneys are responsible for checking with their particular state CLE accreditation authority about whether and how much credit will be granted. Although MCLE does not pursue state-based credit, MCLE programs are regularly approved in many jurisdictions. It is the responsibility of the individual attorney to submit the information and certifications required under the respective state rule to the appropriate authorities in the jurisdictions in which they seek credit.

Depending on the jurisdiction, lawyers can satisfy their mandatory CLE requirements online with MCLE's webcasts, which feature periodic attendance prompts, online written materials, and the opportunity to receive a certificate of attendance.

If your plans change

If you're unable to attend a program you've registered for, you will receive an email shortly after about how to access the program on demand via webcast and/or downloadable mp3 file, including the written materials in electronic form, in full satisfaction of the tuition paid. If you prefer a refund, let us know by the end of the business day prior to the program and we'll refund your tuition after deducting a \$25 processing fee. Note that limited enrollment programs are an exception, cancellation of which require two weeks notice and are subject to a \$45 processing fee.

Discounts for new lawyers—new lawyers always pay the lowest price

For the first three years of practice, MCLE offers new lawyers a 25% discount on all of its products, including programs (whether attending in person or via live or recorded webcast), books, audio CDs and mp3 recordings. If you were admitted to the bar after 2017, you can take advantage of the new lawyer prices listed throughout the catalog.

Pending admittees, law students and paralegals are eligible for a 25% discount on most MCLE programs.

Attorney scholarships

Attorneys with financial need who certify that they are unable to attend a program without financial aid may request a partial tuition scholarship in confidence by writing or emailing scholarships@mcle.org at least two weeks in advance of the program.

Save all year long— become an MCLE Sponsor Member!

Become a Sponsor Member and receive:

- **10% discount** on all programs, books, audio CDs, and mp3 recordings;
- Significant savings on a **subscription to MCLE's OnlinePass®**;
- Weekly **e-mail updates** and **advance notice** of sales and new product releases;
- The **highest level of service** offered by your own Sponsor Account Specialist;
- **Public recognition** on our website.

MCLE Sponsorship runs for 12 months beginning September 1. The fee for firm, corporate law department, or agency membership is calculated based on the number of Massachusetts admittees within the organization. Benefits of membership extend to all lawyers and non-lawyer professionals associated with the organization.

- Solo Practitioners \$95
- Firms by number of Massachusetts attorneys:
 - 2-5 \$ 150
 - 6-10 250
 - 11-25 500
 - 26-75 1,000
 - 76-150 \$ 2,500
 - 151-250 3,500
 - 251+ 4,500