

SEMINAR

Negotiating & Drafting Key Issues in Technology Services Agreements

Customized guidance for general practitioners, business attorneys and in-house counsel

Technology Services is a broad, rapidly growing area that affects nearly every business and is driving rapid changes in software business models, the types of contracts negotiated, and the laws governing them. Relatedly, Technology Services Agreements cover an increasingly broad range of services, from network security, computer training, and backup services to services that have replaced or are replacing other types of products, such as on-premises software.

This new program teaches you best practices for drafting and negotiating these types of contracts, with special emphasis on key issue areas such as privacy, data security, and analytics. Using real-world examples, our panel helps you gain a deeper understanding of the remote technical services landscape in which we do business and create legal agreements, with a focus on three high-risk areas: financial services, education, and healthcare. Get practical tips for drafting, negotiating, and enforcing contracts for cloud-based services—including issues relating to service levels, hosting, online Terms of Service, privacy policies, and certifications. Learn to navigate privacy and regulatory concerns as well as the ownership and protection of personal data in this context.

This intermediate-level program is customized for general practitioners, business attorneys, and in-house counsel; we are all Internet lawyers.

Agenda

- Technology Services Agreements for Healthcare
- Software-as-a-Service and Related Technology Agreements for Financial Institutions
- Technology Services Agreements for Universities
- Best Practices for Compliance with Privacy and Data Security Laws
- Practical Examples and Frequently Contested Issues
- “Ask the Experts” Q&A Session

Faculty

Anne W. Hulecki, Esq., *Boston Technology Law, PLLC, Cambridge, Chair*

Kyle J. Glover, Esq., *Pierce Atwood LLP, Portland, ME*

Amy M. Joseph, Esq., *Hooper, Lundy & Bookman, PC, Boston*

Jeremy D. Sherer, Esq., *Hooper, Lundy & Bookman, PC, Boston*

Howard G. Zaharoff, Esq., *Morse, Waltham*



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Dates & Location

LIVE WEBCAST

Thursday, October 28, 2021
2:00 pm–5:00 pm

Register at www.mcle.org
Program Number: 2220026WBC

REBROADCAST

Friday, November 12, 2021
9:00 am–12:00 noon

Register at www.mcle.org
Program Number: 2220026RBC

REBROADCAST

Monday, November 22, 2021
2:00 pm–5:00 pm

Register at www.mcle.org
Program Number: 2220026RB1

ON DEMAND WEBCAST

View after Monday, November 22, 2021

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For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes program instruction and all electronic written materials unless otherwise noted.

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 - 6-10 250
 - 11-25... 500
 - 26-75... 1,000
 - 76-150 ... \$ 2,500
 - 151-250 .. 3,500
 - 251+ 4,500

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