

## SEMINAR

# Superior Court Judicial Colloquy 2021

## *A conversation with the Bench*

Even in this era of the vanishing trial, there will always be a need for trial lawyers. Once, young lawyers learned their craft by apprenticing for senior lawyers and trying smaller cases on their own. Today, however, trials have become rare and expensive propositions. Up-and-coming trial lawyers now need to find new and creative ways to acquire the knowledge and skill needed to be ready for trial. Get the benefits of hearing dozens of tips and anecdotes from experienced judges who have spent thousands of hours in the courtroom trying cases, no matter what your experience level!

Join our moderator, veteran trial attorney Jennifer Mikels, and learn what this panel of Superior Court Judges want practitioners to know about trial practice. The panel format allows the Judges to offer their insights on a variety of topics, while also hearing and responding to their colleagues. Don't miss this opportunity to gain invaluable insight into the judicial perspective and be better prepared the next time you walk into Superior Court!

## Agenda

- Three-Judge Panel Trials in the Age of COVID-19
- Themes and Theories of the Case
- Opening Statements
- Closing Argument
- Witness Preparation
- Direct Examination
- Cross Examination
- Trial Evidence and Objections
- How to Deal with S.O.B Lawyers (or Judges)
- The Worst Mistakes You've Ever Seen Made at Trial
- Things You Wish You Had Known as a Practitioner/Things You Wish More Practitioners Did in Your Courtroom
- Pros, Cons, and Best Practices for Virtual Advocacy
- Getting Younger/Less Experienced Members of the Bar Court Experience
- "Ask the Experts" Q&A Session

## Faculty

Jennifer L. Mikels, Esq., *Goulston & Storrs PC, Boston, Chair*  
Hon. Heidi E. Brieger, *Superior Court, Commonwealth of Massachusetts*  
Hon. Rosemary Connolly, *Superior Court, Commonwealth of Massachusetts*  
Hon. Brian A. Davis, *Superior Court, Business Litigation Session, Commonwealth of Massachusetts*  
Hon. Shannon Frison, *Superior Court, Commonwealth of Massachusetts*  
Hon. Michael D. Ricciuti, *Superior Court, Commonwealth of Massachusetts*

## Dates & Location

### LIVE WEBCAST

Tuesday, October 26, 2021  
2:00 pm–5:00 pm

Register at [www.mcle.org](http://www.mcle.org)  
Program Number: 2220076WBC

### REBROADCAST

Wednesday, November 10, 2021  
9:30 am–12:30 pm

Register at [www.mcle.org](http://www.mcle.org)  
Program Number: 2220076RBC

### REBROADCAST

Thursday, November 18, 2021  
2:00 pm–5:00 pm

Register at [www.mcle.org](http://www.mcle.org)  
Program Number: 2220076RB1

### ON DEMAND WEBCAST

View after Thursday, November 18, 2021

Register at [www.mcle.org](http://www.mcle.org)  
Program Number: 2220076WBA

## Tuition *(includes written materials)*

- \$195
- \$175.50 MCLE Sponsor Members
- \$146.25 New Lawyers admitted to law practice after 2018, Pending Admittees, Law Students, and Paralegals

To apply for a need-based scholarship, email [scholarships@mcle.org](mailto:scholarships@mcle.org).

## Materials

The materials for this program include MCLE's practice handbook, *Massachusetts Courtroom Advocacy*, which, along with any other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript of this program.

## CLE Credits

Earn up to 3 CLE credits



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## About MCLE

Massachusetts Continuing Legal Education, Inc. (MCLE | New England™) has been the Massachusetts legal community's premier provider of hands-on programs, practical reference materials, and online resources for over 50 years.

MCLE is a self-supporting, independent, not-for-profit educational institution. We depend solely upon sponsor membership dues, program registration fees, publications sales, online subscriptions, and charitable contributions to finance our instructional activities and to sustain growth and innovation in our programs, publications, and online products and services.

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# Policies and Information

## Register early!

For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes program instruction and all electronic written materials unless otherwise noted.

To gain early access to online materials, please register in advance of the program.


Upon registration, MCLE will e-mail a confirmation.

Day-of-the-program registrations are welcome, with the exception of limited enrollment programs, or as otherwise noted.

We accept cash, checks, MasterCard, Visa, American Express, and Discover.

## Need special assistance?

If you are a person with a disability or special needs, please let us know in advance so that we can make your experience as convenient and comfortable as possible. Call Customer Service at 800-966-6253 to make arrangements.

For your convenience, MCLE also offers closed captioning  and verbatim transcripts of all recorded webcast programs, available to you online two weeks after the original program date.

## Mandatory CLE credits

Individual attorneys are responsible for checking with their particular state CLE accreditation authority about whether and how much credit will be granted. Although MCLE does not pursue state-based credit, MCLE programs are regularly approved in many jurisdictions. It is the responsibility of the individual attorney to submit the information and certifications required under the respective state rule to the appropriate authorities in the jurisdictions in which they seek credit.

Depending on the jurisdiction, lawyers can satisfy their mandatory CLE requirements online with MCLE's webcasts, which feature periodic attendance prompts, electronic written materials, and the opportunity to receive a certificate of attendance.

## If your plans change

If you're unable to participate in a program on the date for which you registered, you will receive an email about how to access the program on demand via webcast and/or downloadable mp3 file, including the written materials in electronic form, in full satisfaction of the tuition paid. If you prefer a refund, let us know by the end of the business day prior to the program and we'll refund your tuition after deducting a \$35 processing fee. Note that limited enrollment programs are an exception, cancellation of which require two weeks notice and are subject to a \$55 processing fee.

## New lawyer discounts—always the lowest price

For the first three years of practice, MCLE offers new lawyers a 25% discount on all of its products, including programs, books, audio CDs and mp3 recordings. If you were admitted to the bar after 2018, take advantage of the new lawyer prices listed throughout the catalog.

Pending admittees, law students and paralegals are also eligible for a 25% discount on most MCLE programs.

## Attorney scholarships

Attorneys with financial need who certify that they are unable to attend a program without financial aid may request a partial tuition scholarship in confidence by writing or emailing [scholarships@mcle.org](mailto:scholarships@mcle.org) at least two weeks in advance of the program.

# Save all year long—become an MCLE Sponsor Member!

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MCLE Sponsorship runs for 12 months beginning September 1. The fee for firm,

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- Solo Practitioners ..... \$95
- Firms by number of Massachusetts attorneys:
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  - 6-10 .... 250
  - 11-25... 500
  - 26-75... 1,000
  - 76-150 ... \$ 2,500
  - 151-250 .. 3,500
  - 251+ ..... 4,500

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REFERENCE # 22-020

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