

## SEMINAR

# Trying Civil Cases

*A behind-the-scenes immersive trial experience*

Successful trial lawyers always tell novice attorneys that an excellent way to become a better trial lawyer is to sit in court and observe veteran trial lawyers in action. But have you ever sat in court and wondered why an attorney was pursuing a particular line of questioning? Have you ever wished that a seasoned litigator was sitting by your side and explaining trial strategy to you? If you have ever wanted to hear a trial critiqued by the experts, don't miss this unique opportunity to spend a "day in court" with veteran trial attorneys and a sitting Superior Court Judge.

*Trying Civil Cases* presents a one-day trial from start to finish. Each step of the trial is preceded by a brief narrative highlighting what is expected during that phase of the trial. After each segment, the faculty critique the attorneys' performances. Instead of listening to lecturers present the do's and don'ts of trial advocacy, you actually have the opportunity to learn by observing the experts and benefit from the expert trial commentary provided by the panel of litigators and Judge. Bring your questions to personalize the learning experience!

## Agenda

- **Opening Statements:** Lecture, Demonstration of plaintiff's opening statement; Demonstration of defendant's opening statement; Analysis and critique
- **Direct and Cross-Examination:** Lecture; Demonstration of direct and cross-examination of plaintiff; Analysis and critique; Demonstration of direct and cross-examination of defendant's expert; Analysis and critique
- **Closing Arguments:** Lecture; Demonstration of defendant's closing argument; Demonstration of plaintiff's closing argument; Analysis and critique
- "Ask the Experts" Q&A Session

## Faculty

Hon. Paul D. Wilson, *Middlesex Superior Court, Commonwealth of Massachusetts*, Chair

William J. Dailey III, Esq., *Sloane and Walsh LLP, Boston*

Warren F. Fitzgerald, Esq., *Fitzgerald Law Firm LLC, Boston*

Marsha V. Kazarosian, Esq., *Kazarosian Costello LLP, Haverhill*

Christopher A. Kenney, Esq., *Kenney & Sams, PC, Boston*

Nigel W. Long, Esq., *Corporate Counsel, Liberty Mutual Insurance Group, Boston*

## Dates & Locations

Register at [www.mcle.org](http://www.mcle.org)

### BOSTON

Friday, April 8, 2022  
9:30 am–4:30 pm

MCLE Conference Center,  
10 Winter Place, via Winter Street  
Program Number: 2220140P01

### LIVE WEBCAST

Friday, April 8, 2022  
9:30 am–4:30 pm  
Program Number: 2220140WBC

### REBROADCAST

Monday, April 25, 2022  
9:30 am–4:30 pm  
Program Number: 2220140RBC

### REBROADCAST

Tuesday, May 3, 2022  
9:30 am–4:30 pm  
Program Number: 2220140RB1

### ON DEMAND WEBCAST

View after Tuesday, May 3, 2022  
Program Number: 2220140WBA

## Tuition *(includes written materials)*

- \$245
- \$220.50 MCLE Sponsor Members
- \$183.75 New Lawyers admitted to law practice after 2019, Pending Admittees, Law Students, and Paralegals

To apply for a need-based scholarship, email [scholarships@mcle.org](mailto:scholarships@mcle.org).

## Materials

The materials for this program include MCLE's practice reference, *Massachusetts Courtroom Advocacy*, which, along with any other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript of this program.

## Can't Attend Live?

View the OnDemand webcast later, or get the audio recording on CD or as an mp3 download at [www.mcle.org](http://www.mcle.org)

Earn up to 6 CLE credits



## Subscribe to the MCLE OnlinePass®

for instant access to this program and everything else MCLE offers online.

Learn more at [www.mcle.org](http://www.mcle.org)