

## SEMINAR

# Introducing & Excluding Evidence at Trial

*The mechanics of offering or opposing the introduction of evidence*

Every attorney who has tried a case has confronted the question of how a certain, crucial piece of evidence can either be admitted or kept out from the trial of a case. Perhaps it is a document originally written in Japanese with a translation, a photograph of an accident scene taken by a deceased photographer, a newspaper article, a police report, or the results of a blood test. Similarly, attorneys are frequently faced with difficult witnesses that either require a great deal of preparation to put on the stand, or to elicit certain points during cross-examination.

This seminar provides both experienced and new practitioners with real-life examples and suggestions to demystify the trial courts, the handling of witnesses, and the effective use of evidence at trial. With a panel of experienced civil litigation practitioners, this seminar provides insight into how evidence can be used effectively at trial. In addition, there is time to discuss their experience in what works and, perhaps most importantly, what doesn't work! The seminar touches on the latest issues in the introduction of real and demonstrative evidence in both the criminal and civil contexts as well as the latest in electronic discovery.

## Agenda

- Pre-Trial Considerations, Motions in Limine, and How to Get to the Courthouse in One Piece
- Direct Examination of Lay Witnesses and Expert Witnesses
- Cross-Examination of Lay Witnesses and Expert Witnesses
- Document Organization and Assembly of Records
- Real and Demonstrative Evidence
- Use of Experts at Trial
- Electronic Discovery and Unusual Legal Issues
- "Ask the Experts" Q&A Session

## Faculty

Donald L. Pitman III, Esq., *The Pitman Law Offices LLC, Newburyport, Chair*  
Martha R. Bagley, Esq., *Weston Patrick, PA, Boston*  
Kathy Jo Cook, Esq., *KJC Law Firm LLC, Boston*  
Martin F. Kane II, Esq., *McGrath & Kane, Boston*  
Christopher P. Sullivan, Esq., *Robins Kaplan LLP, Boston*

## Dates & Location

Register at [www.mcle.org](http://www.mcle.org)

### LIVE WEBCAST

Monday, June 13, 2022  
1:00 pm–5:00 pm  
Program Number: 2220239WBC

### REBROADCAST

Tuesday, June 28, 2022  
9:30 am–1:30 pm  
Program Number: 2220239RBC

### REBROADCAST

Wednesday, July 6, 2022  
1:00 pm–5:00 pm  
Program Number: 2220239RB1

### ON DEMAND WEBCAST

View after Wednesday, July 6, 2022  
Program Number: 2220239WBA

## Tuition *(includes written materials)*

- \$245
- \$220.50 MCLE Sponsor Members
- \$183.75 New Lawyers admitted to law practice after 2019, Pending Admittees, Law Students, and Paralegals
- **FREE** for MCLE OnlinePass® Subscribers

To apply for a need-based scholarship, email [scholarships@mcle.org](mailto:scholarships@mcle.org).

## Materials

The materials for this program include MCLE's *A Practical Guide to Introducing Evidence in Massachusetts*, which, along with any other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript of this program.

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For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes program instruction and all electronic written materials unless otherwise noted.

To gain early access to online materials, please register in advance of the program.


Upon registration, MCLE will e-mail a confirmation.

Day-of-the-program registrations are welcome, with the exception of limited enrollment programs, or as otherwise noted.

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  - 6-10 .... 250    ■ 151-250 .. 3,500
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