

## SEMINAR

# Drafting Masterful Motions

*Bring the power of persuasion to your motions*

Developing your skills as an excellent persuasive writer not only puts you in high demand at your law firm, but it could also be the difference between winning or losing a case. It is no secret that legal writing only works well if thoughts are conveyed with clarity in an organized and methodical manner—easier said than done. A well-drafted motion may not result in victory, but it will always make a good impression on the court and improve your credibility.

This 60-minute program focuses on core principles and techniques to enhance your written persuasion skills so that you can consistently deliver masterful motions. In addition to covering topics listed in the agenda, this program also identifies many common pitfalls to avoid. The program provides you with a foundation to write organized, straightforward and convincing motions.

## Agenda

- Core Principles of Persuasion and Organization
- Developing Informative Section Headings
- Strategies for Drafting an Effective Introduction, Statement of Facts and Argument Section
- Paragraphing Techniques to Convey Your Arguments in a Straightforward and Concise Manner
- Evaluating Your Writing Efficacy

## Speaker



**ALEC SPENCER PINE** is an accomplished trial attorney at Butters Brazilian LLP in Boston. He has extensive experience drafting and arguing motions in state and federal courts. Mr. Pine's practice focuses on civil and commercial litigation, personal injury, criminal defense and defense of students in Title IX disciplinary investigations at colleges and universities. For embodying excellence in practice, Super Lawyers Magazine has named Mr. Pine to its "Rising Stars" list every year since 2015. The National Trial Lawyers and National Academy of Personal Injury Attorneys also recognized Mr. Pine as a top trial attorney in Massachusetts. Mr. Pine's results-driven trial skills earned him an instructor position with the National Institute for Trial Advocacy (NITA), where he coaches practicing lawyers on core trial techniques. He has also served as teaching faculty for trial technique programs through Hofstra Law School, Suffolk Lawyers for Justice, and Committee for Public Counsel Services.

## Dates & Location

Register at [www.mcle.org](http://www.mcle.org)

### LIVE WEBCAST

Wednesday, August 10, 2022  
12:00 noon–1:00 pm  
Program Number: 2220240WBC

### REBROADCAST

Thursday, August 25, 2022  
2:00 pm–3:00 pm  
Program Number: 2220240RBC

### REBROADCAST

Friday, September 2, 2022  
10:00 am–11:00 am  
Program Number: 2220240RB1

### ON DEMAND WEBCAST

View after Friday, September 2, 2022  
Program Number: 2220240WBA

## Tuition *(includes written materials)*

- \$145
- \$130.50 MCLE Sponsor Members
- \$108.75 New Lawyers admitted to law practice after 2019, Pending Admittees, Law Students, and Paralegals
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## Materials

The materials for this program are available *online only* and can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript of this program.

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For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes program instruction and all electronic written materials unless otherwise noted.

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Upon registration, MCLE will e-mail a confirmation.

Day-of-the-program registrations are welcome, with the exception of limited enrollment programs, or as otherwise noted.

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- Firms by number of Massachusetts attorneys:
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