

## SEMINAR

# Plea Bargain Strategy

### *What to do before the courtroom*

So much of a criminal lawyer's work in negotiating a plea takes place behind the desk, on the phone, and in the hallways, rather than in the courtroom. Even when defense counsel and the prosecutor do not agree, a rich presentation when negotiating a plea lays the groundwork for effective sentencing advocacy. This program acquaints new and experienced practitioners with information on effective plea bargaining in the District/Municipal Courts and Superior Courts. The experienced panel walks attendees through, among other topics, relevant law pertaining to pleas, alternate disposition such as pretrial probation, crafting compelling written submissions, creative strategies to reach agreement, and using experts and other resources to persuade.

Join our experts online as we look at the law, creation, and presentation relating to plea bargains.

### Agenda

- Primer on Charge Concessions and Other Law Relevant to Pleas
- Alternate Dispositions Such as Pretrial Probation or Pretrial Diversion
- How Specialized Courts, Such as Veteran's Court or Mental Health Court, Impact Plea Negotiations
- Applying the Massachusetts Sentencing Guidelines
- "Breakdown Packets" and Other Written Submissions in Support of a Disposition
- Using Experts in Plea Bargaining
- Creative Strategies to Persuade, Including How Federal Practice Can Inform and Elevate Massachusetts Plea Bargaining
- "Ask the Experts" Q&A Session

### Faculty

Claudia Lagos, Esq., *Scully and Lagos, Boston*, Chair

Sandra Gant, Esq., *Federal Public Defender Office, District of Massachusetts, Boston*

Rachel Grijalvo, Esq., *Committee for Public Counsel Services, Boston District Court Unit, Boston*

J. Anne Iglehart, Esq., *Iglehart & Porges, Boston*

Alexander C. Zane, Esq., *Plymouth District Attorney's Office, Commonwealth of Massachusetts*

### Dates & Location

Register at [www.mcle.org](http://www.mcle.org)

#### LIVE WEBCAST

Thursday, June 30, 2022

3:00 pm–5:00 pm

Program Number: 2220252WBC

#### REBROADCAST

Friday, July 8, 2022

10:00 am–12:00 noon

Program Number: 2220252RBC

#### REBROADCAST

Monday, July 18, 2022

12:00 noon–2:00 pm

Program Number: 2220252RBI

#### ON DEMAND WEBCAST

View after Monday, July 18, 2022

Program Number: 2220252WBA

### Tuition *(includes written materials)*

- \$125
  - \$112.50 MCLE Sponsor Members
  - \$93.75 New Lawyers admitted to law practice after 2019, Pending Admittees, Law Students, and Paralegals
  - **FREE** for MCLE OnlinePass® Subscribers
- To apply for a need-based scholarship, email [scholarships@mcle.org](mailto:scholarships@mcle.org).

### Materials

The materials for this program are available *online only* and can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript of this program.

### CLE Credits

Earn up to 2 CLE credits



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## Register early!

For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes program instruction and all electronic written materials unless otherwise noted.

To gain early access to online materials, please register in advance of the program.


Upon registration, MCLE will e-mail a confirmation.

Day-of-the-program registrations are welcome, with the exception of limited enrollment programs, or as otherwise noted.

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Individual attorneys are responsible for checking with their particular state CLE accreditation authority about whether and how much credit will be granted. Although MCLE does not pursue state-based credit, MCLE programs are regularly approved in many jurisdictions. It is the responsibility of the individual attorney to submit the information and certifications required under the respective state rule to the appropriate authorities in the jurisdictions in which they seek credit.

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If you're unable to participate in a program on the date for which you registered, you will receive an email about how to access the program on demand via webcast and/or downloadable mp3 file, including the written materials in electronic form, in full satisfaction of the tuition paid. If you prefer a refund, let us know by the end of the business day prior to the program and we'll refund your tuition after deducting a \$35 processing fee. Note that limited enrollment programs are an exception, cancellation of which require two weeks notice and are subject to a \$55 processing fee.

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corporate law department, or agency membership is calculated based on the number of Massachusetts admittees within the organization. Benefits of membership extend to all lawyers and non-lawyer professionals associated with the organization.

- Solo Practitioners ..... \$95
- Firms by number of Massachusetts attorneys:
  - 2-5 .... \$ 150    ■ 76-150 ... \$ 2,500
  - 6-10 .... 250    ■ 151-250 .. 3,500
  - 11-25 ... 500    ■ 251+ ..... 4,500
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REFERENCE # 22-022

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