

Handling Commercial Loans

From loan structures to documentation and closing

Commercial loans are a key source of working capital for businesses. Structuring, documenting, and closing a commercial loan transaction from term sheet to funding requires bank and finance lawyers to have a firm grasp of all aspects of commercial loan documentation and relevant commercial law. Hear our panel of experienced lawyers discuss these important topics in the context of today's commercial lending environment and provide an overview of the key provisions of the basic loan and security documents with an emphasis on the best practices for mitigating risks and negotiating these documents—whether as borrower's counsel or lender's counsel. Bring your questions to customize this highly focused, moderated dialogue with the experts.

Agenda

- **Foundations of Commercial Loan Transactions:** Commercial loan deal structures and key terms
- **Closing Agendas and Getting the Deal Done**
- **Drafting the Deal Documents:** Guaranties; Recourse v. non-recourse obligations; Third-party agreements—landlord lien waivers/access agreements and debt subordination agreements
- **Real Estate Collateral Documentation:** Mortgage/deed of trust; Assignment of leases and rents; Subordination, non-disturbance and attornment agreements
- **Personal Property Collateral Documentation:** Security agreements and perfection requirements; Special perfection issues
- **Equity Loans, Warrants and Profit Interests:** Warrant agreements; Change in control
- “Ask the Experts” Q&A Session

Faculty

Jamie N. Class, Esq., *Foley & Lardner LLP, Boston*, Chair
 Matthew P. Doring, Esq., *Nutter McClennen & Fish LLP, Boston*
 Sean W. Gilligan, Esq., *Gesmer Updegrave LLP, Boston*
 Felisa E. Sanchez, Esq., *K&L Gates LLP, Houston, TX*

Dates & Location

Register at www.mcle.org

LIVE WEBCAST

Thursday, June 1, 2023
 2:00 pm–5:00 pm
 Program Number: 2230003WBC

REBROADCAST

Friday, June 16, 2023
 9:00 am–12:00 noon
 Program Number: 2230003RBC

REBROADCAST

Monday, June 26, 2023
 1:00 pm–4:00 pm
 Program Number: 2230003RB1

ON DEMAND WEBCAST

View after Monday, June 26, 2023
 Program Number: 2230003WBA

Tuition *(includes written materials)*

- \$245
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- \$122.50 New Lawyers admitted to law practice within 5 years, Pending Admittees, Law Students, and Paralegals
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Materials

The materials for this program are available online only and can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript and audio and videorecordings of this program.

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