

Leasing: Briefings & eBook Bundle

5 webcast programs and 1 companion eBook for core fluency in navigating the commercial leasing arena

This curated bundle of 5 hours of fast-paced webcast programming gives you a solid foundation in advising on the myriad legal and practical challenges, pitfalls, and opportunities inherent in handling a commercial lease.

Set your own schedule, expand your skill set, and advance your practice.

Webcast Briefings

- **How to Draft & Negotiate Small Commercial Leases:** Overview of what is in a lease; Understanding what the letter of intent said; Calculating rent: Economic components of a lease; Condition of the premises: Construction, delivery, and surrender requirements; Planning for change: Subleases and other transfers; Options to extend and expand
- **Top 5 Commercial Lease Disputes & How to Resolve Them:** Additional rent provisions; Build-out issues/delivery of space; Maintenance responsibilities; Use issues; Option issues
- **How to Draft & Negotiate a Commercial Sublease:** Basics and timing of subleasing; Landlord rights and sublease consent
- **How to Draft & Negotiate an Assignment of Leases & Rents:** The grant, obligations secured, representations and warranties, covenants, and remedies
- **How to Draft & Negotiate Subordination, Non-Disturbance & Attornment Agreements (SNDAs):** What is an SNDA and why are they required? Parties to an SNDA and the battle of the forms; Traps when representing the landlord, tenant, or lender in an SNDA; Practical solutions and drafting tips to close the SNDA; Representing a tenant and key rights to protect

Companion eBook

- **Lease Drafting in Massachusetts:** Includes 15 chapters dealing with the essentials of commercial and residential leasing, such as the formal aspects of leases; the parties and power to lease; rights conferred on tenants by lease; use of premises; standard terms of leases; rent and related issues; conditions of premises; insurance, subrogation and indemnity; transfers of interest; options to purchase; ground leases; effects of bankruptcy; specific issues related to residential leases; and environmental considerations. This valuable resource also features practical drafting tips and model clauses commonly used by practitioners.

Unparalleled Speaker & Author Expertise

- **Top-notch Guidance**—from the Best in the Practice
- **Practical Insight You Can Trust**



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Dates & Location

Register at www.mcle.org

REBROADCAST

Tuesday, September 13, 2022
9:00 am–2:00 pm
Program Number: 2230022RBC

REBROADCAST

Wednesday, October 19, 2022
12:00 noon–5:00 pm
Program Number: 2230022RB1

REBROADCAST

Thursday, November 17, 2022
9:30 am–2:30 pm
Program Number: 2230022RB2

Tuition *(includes written materials)*

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Materials

The materials for this bundle include MCLE's *Lease Drafting in Massachusetts*, which, along with any other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. All registrants have access to a verbatim transcript and audio and videorecordings of each webcast in this bundle.

CLE Credits

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- Solo Practitioners \$95
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 - 2-5 \$ 150 ■ 76-150 \$2,500
 - 6-10 250 ■ 151-250 3,500
 - 11-25 500 ■ 251+ 4,500
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