

# Superior Court Judicial Colloquy 2022

## *A conversation with the bench*

Even in this era of the vanishing trial, there will always be a need for exceptional advocates and trial lawyers. Once, young lawyers learned their craft by apprenticing for senior lawyers and trying smaller cases on their own. Today, however, trials have become rare and expensive propositions. Up-and-coming trial lawyers now need to find new and creative ways to acquire the knowledge and skill required to be ready for the courtroom. Get the benefit of hearing dozens of tips and anecdotes from experienced judges who have spent thousands of hours in the courtroom hearing motions and cases, no matter what your experience level!

Join our moderator, veteran trial attorney Jennifer Mikels, and learn what this panel of Superior Court Judges want practitioners to know about courtroom practice and trial advocacy. The panel format allows the Judges to offer their insights on a variety of topics, while also hearing and responding to their colleagues. Don't miss this opportunity to gain invaluable insight into the judicial perspective and be better prepared the next time you walk into Superior Court!

## Agenda

- Dispositive Motion Practice/Use of Partially Dispositive Motions (In and Outside of the Business Litigation Session)
- Jury Selection and Voir Dire
- Themes and Theories of the Case
- Closing Argument
- Effective Use of Trial Exhibits and Demonstrative Evidence
- Effective Use of Technology in the Courtroom
- Cross Examination
- Effective Use of Expert Witnesses at Trial/Effective Presentation of Complicated Expert Testimony
- Trial Evidence and Objections
- Proper Use of Motions *in Limine*
- Lessons from the Bench: How to Avoid Common Mistakes Made at Trial
- Things Judges Wish More Practitioners Did in Their Courtroom
- How to Request Relief That Does Not Fit the Mold of Traditional Pre-Trial Motions
- Motions for Injunctive and Other Special Relief
- Tips for Effective Advocacy During a Bench Trial

## Faculty

Jennifer L. Mikels, Esq., *Goulston & Storrs, PC, Boston*, Chair  
 Hon. Shannon Frison, *Superior Court, Commonwealth of Massachusetts*  
 Hon. Helene Kazanjian, *Superior Court, Commonwealth of Massachusetts*  
 Hon. Peter B. Krupp, *Superior Court, Commonwealth of Massachusetts*  
 Hon. Michael D. Ricciuti, *Superior Court, Commonwealth of Massachusetts*  
 Hon. Debra A. Squires-Lee, *Superior Court, Commonwealth of Massachusetts*



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## Dates & Location

Register at [www.mcle.org](http://www.mcle.org)

### LIVE WEBCAST

Thursday, October 13, 2022  
 2:00 pm–5:00 pm  
 Program Number: 2230073WBC

### REBROADCAST

Friday, October 28, 2022  
 9:30 am–12:30 pm  
 Program Number: 2230073RBC

### REBROADCAST

Monday, November 7, 2022  
 2:00 pm–5:00 pm  
 Program Number: 2230073RB1

### ON DEMAND WEBCAST

View after Monday, November 7, 2022  
 Program Number: 2230073WBA

## Tuition *(includes written materials)*

- \$195
- \$175.50 MCLE Sponsor Members
- \$97.50 New Lawyers admitted to law practice within 5 years, Pending Admittees, Law Students, and Paralegals
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To apply for a need-based scholarship, email [scholarships@mcle.org](mailto:scholarships@mcle.org).

## Materials

The materials for this program include MCLE's *Massachusetts Courtroom Advocacy*, which, along with any other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript and audio and videorecordings of this program.

## CLE Credits

Earn up to 3 CLE credits

## About MCLE

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For course agendas, hours, fees, and discounts, please refer to the respective seminar pages. The fee includes program instruction and all electronic written materials unless otherwise noted.

To gain early access to online materials, please register in advance of the program.

Upon registration, MCLE will email a confirmation.

Day-of-the-program registrations are welcome, with the exception of limited enrollment programs, or as otherwise noted.

We accept cash, checks, MasterCard, Visa, American Express, and Discover.

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If you are a person with a disability or special needs, please let us know in advance so that we can make your experience as convenient and comfortable as possible. Call Customer Service at 800-966-6253 to make arrangements.

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## Mandatory CLE credits

Individual attorneys are responsible for checking with their particular state CLE accreditation authority about whether and how much credit will be granted. Although MCLE does not pursue state-based credit, MCLE programs are regularly approved in many jurisdictions. It is the responsibility of the individual attorney to submit the information and certifications required under the respective state rule to the appropriate authorities in the jurisdictions in which they seek credit.

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## If your plans change

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## New lawyer discounts—always the lowest price

For the first five years of practice, MCLE offers new lawyers a 50% discount on all of its products, including programs, books, mp3 recordings, and the MCLE OnlinePass®. If you were admitted to the bar within the last five years, take advantage of the new lawyer prices listed throughout this catalog.

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The fee for firm, corporate law department, or agency membership is calculated based on the number of Massachusetts admittees within the organization. Benefits of membership extend to all lawyers and non-lawyer professionals associated with the organization.

- Solo Practitioners ..... \$95
- Firms by number of Massachusetts attorneys:
  - 2-5 ..... \$ 150     ■ 76-150 .... \$2,500
  - 6-10 ..... 250     ■ 151-250 .... 3,500
  - 11-25 .... 500     ■ 251+ ..... 4,500
  - 26-75 ... 1,000

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