

# Valuing, Justifying & Minimizing Damages in Civil Litigation

*A discussion about injury cases and their value from both sides*

In our civil justice system, the plaintiff's remedy for their injuries from alleged negligence is money. But how is it determined that in one case an injury is worth \$5.00 and the next it is worth \$10.00? In personal injury, medical malpractice, and wrongful death litigation, understanding how and what to focus on when resolving a lawsuit at the pre-suit, litigation, mediation, and jury trial stages is an essential skill for any civil practitioner. Join our faculty to hear about how they argue both sides of the central issue in so many cases— monetary damages.

## Agenda

- Evaluating a Case from Day One Through the Verdict—Plaintiff and Defendant
- Maximizing v. Minimizing Line-Item Damages: Life Care Plans, Future Medical Care, Lost Wages, Medical Bills, and Loss of Earning Capacity
- Pain and Suffering: What Does That Mean? Loss of Enjoyment of Life, Loss of Quality of Life, Loss of Consortium. How to Value the Invaluable and Argue Both Sides
- Things That Move the Needle: Liability Affects Value
- Talking to a Jury About Money
- “Ask the Experts” Q&A Session

## Faculty

Matthieu J. Parenteau, Esq., *Sweeney Merrigan Law LLP, Boston*, Chair  
 Joseph L. Delisi, Esq., *Dunn & Dunn, Gloucester*  
 Barrie S. Duchesneau, Esq., *Trial Lawyers for Justice, Decorah, IA*  
 Matthew D. Sweet, Esq., *Hamel, Marcin, Dunn, Reardon & Shea, PC, Hingham*

## Dates & Location

Register at [www.mcle.org](http://www.mcle.org)

### LIVE WEBCAST

Thursday, December 1, 2022  
 2:00 pm–4:00 pm  
 Program Number: 2230078WBC

### REBROADCAST

Friday, December 16, 2022  
 10:00 am–12:00 noon  
 Program Number: 2230078RBC

### REBROADCAST

Tuesday, December 27, 2022  
 12:00 noon–2:00 pm  
 Program Number: 2230078RB1

### ON DEMAND WEBCAST

View after Tuesday, December 27, 2022  
 Program Number: 2230078WBA

## Tuition *(includes written materials)*

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## Materials

The materials for this program include MCLE's *Damages, Interest, and Attorney Fees in Massachusetts Litigation*, which, along with any other materials, can be downloaded via the link emailed to you upon registration.

Also, there is no need to take extensive notes. Two weeks after the live webcast, all registrants receive a link to a verbatim transcript and audio and videorecordings of this program.

## CLE Credits

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