

Enforcing Judgments

Turn winning judgments into cash

How do you evaluate collections claims? How many judgments do you have in your files? How can you turn those judgments into cash? Collection cases are increasingly common yet alarmingly complex. Regardless of the nature of a claim, from a simple contract action or collection of a promissory note, to the most complex antitrust case, civil actions are primarily designed to obtain financial remuneration. That basic fact is constant—but the circumstances are always changing. You want to collect the money as quickly and efficiently as possible, but debtors are guaranteed a network of legal rights which cannot be overlooked.

This seminar presents practical approaches to maximizing your ability to collect and enforce judgments without overstepping the bounds of law and professional responsibility. The experienced faculty convey how to use technology, procedure, and up-to-the-minute precedent to focus a successful collection campaign. You learn the options that are available and how, when, and why to select one strategy over another. In addition, you receive concrete examples to help guide the case from your first client communication to payment of the final bill.

Agenda

- How to Evaluate the Case and Plan Your Attack
- Effective Prejudgment Security Strategies
- What Information Is Lawfully Available and How to Use It in Negotiation
- What the Courts Expect
- What to Consider in Proceeding Against Individuals; Corporations; Trusts; LLCs; LLPs; and Proprietorships
- Post-Judgment Options
- How to Avoid Ethical Traps When Collecting Debt
- Remote Filings and Hearings
- Domesticating Foreign Judgments
- “Ask the Experts” Q&A Session

Faculty

Dana E. Casher, Esq., *Casher Law Offices, Wilbraham*, Chair

Jonathan H. Allen, Esq., *Allen Law, Springfield*

John O. Postl, Esq., *John Postl, PC, Quincy*

Dates & Location

Register at www.mcle.org

LIVE WEBCAST

Wednesday, June 26, 2024

2:00 pm–4:00 pm

Program # 2240258WBC

REBROADCAST

Thursday, July 11, 2024

12:00 pm–2:00 pm

Program # 2240258RB1

REBROADCAST

Friday, July 19, 2024

10:00 am–12:00 pm

Program # 2240258RB2

ON DEMAND WEBCAST

View after Friday, July 19, 2024

Program # 2240258WBA

Tuition *(includes written materials)*

- \$175
- \$157.50 MCLE Members
- \$87.50 New Lawyers admitted to law practice within 5 years, Pending Admittees, Law Students, and Paralegals
- **FREE** for MCLE OnlinePass Subscribers

To apply for a need-based scholarship, email scholarships@mcle.org.

Materials

Collecting Civil Judgments ebook, plus speaker materials

- E-materials link emailed upon registration
- Transcript & videorecording emailed 2 weeks post-program

CLE Credits

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