

# MCLE PROGRAMS

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## Introducing & Excluding Evidence at Trial

*The mechanics of offering or opposing the introduction of evidence*

Every attorney who has tried a case has been faced with the question of how a certain, crucial piece of evidence can either be admitted or kept out from the trial. Perhaps it is a document originally written in Japanese with a translation, a photograph of an accident scene taken by a now-deceased photographer, a newspaper article, a police report, or blood test results. Similarly, attorneys are frequently faced with difficult witnesses that either require a great deal of preparation to put on the stand, or to elicit certain points during cross-examination.

This seminar provides both new and experienced practitioners with real-life examples and suggestions to demystify the trial courts, the handling of witnesses, and the effective use of evidence at trial. Taught by a panel of practitioners experienced in civil litigation, this seminar provides insight into how evidence can be used effectively at trial. In addition, the faculty discuss their experience in what works and, perhaps most importantly, what doesn't work! The seminar touches on the latest issues in the introduction of real and demonstrative evidence in both the criminal and civil contexts as well as the latest in electronic discovery.

### Agenda

- 1:00pm - 1:05pm, Welcome and Introduction
- 1:05pm - 2:15pm, Specific Pre-Trial Considerations - a Court by Court View
- 2:15pm - 3:00pm, Direct and Cross Examination of Lay Witnesses
- 3:00pm - 3:10pm, Break
- 3:10pm - 3:45pm, Documentary Evidence
- 3:45pm - 4:30pm, Direct and Cross Examination of Expert Witnesses
- 4:30pm - 5:00pm, Tips and Tricks of the Trade

### Chair

- Donald L. Pitman, III, Esq., The Pitman Law Offices LLC, Newburyport

### Faculty

- Nicole C. Armstrong, Esq., Armstrong Law, PC, Lowell
- Martin F. Kane, II, Esq., McGrath & Kane, Boston
- Jennifer M. Lamanna, Esq., Lamanna Law Offices, Charlestown

### Dates

- ON DEMAND WEBCAST (#2250239WBA): Watch starting Friday, 6/27/2025

### Tuition

- \$245.00
- \$245.00 Members
- \$245.00 New Lawyers
- *FREE* for MCLE OnlinePass Subscribers
- Email [scholarships@mcle.org](mailto:scholarships@mcle.org) to apply for a need-based scholarship.

### Materials Included with Your Tuition

- All presentation materials, including faculty slides and handouts, in electronic format

### CLE Credits

- Earn up to 4 substantive

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